

Gebrüder Weiss Press Release

Lauterach, 11 September 2007

Spanish traffic initiative for the future

Gebrüder Weiss to team up with European specialist José Salvat, S.A.

Gebrüder Weiss forges a new path on the Iberian Peninsula. As of 15 September, José Salvat will team up with the GW offices in Austria, Hungary, Bulgaria, Romania, Slovenia and Croatia as a GW agent for traffic to and from Spain.

Headquartered in Barcelona, José Salvat is one of Spain's leading and most efficient transport and logistics providers. Partnering with this company creates ideal conditions for transport connections between the regions covered by Gebrüder Weiss and Spain. "José Salvat not only has decades of experience in the Spanish market but has also made an excellent name for itself as a logistics solutions provider," says Walter Konzett, GW Product Manager, Surface Transport.

Highest IT and quality standards

The Spanish logistics firm boasts 13 of its own branch offices and a young, dynamic team of 1,500 employees at the heart of its national distribution system. The new agent company moreover follows a successful concept in European traffic. Konzett reveals that "what sold us on Salvat was both its ideal infrastructure as well as its advanced information technology." Shipment tracking across the whole country, barcode-supported shipment processing and electronic archiving of proof of delivery are all standard.

Last but not least, GW also sees a long-term collaborative perspective in the mutual assurances of high quality shared between Gebrüder Weiss and José Salvat.

Caption: Walter Konzett and J. Salvat Jr.

Gebrüder Weiss

The Gebrüder Weiss organisation, headquartered in Lauterach (Vorarlberg, Austria) has more than 4,000 employees at 129 locations around the world. In Central and Eastern Europe, GW has offices in Austria, Switzerland, Germany, Czechia, Slovakia, Hungary, Slovenia, Croatia, Serbia, Bulgaria, Romania and the Ukraine. The logistics company recorded sales of 870 million Euro in fiscal year 2006.

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